

WELCOME

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Paycheck Protection Program Update

As of 28 April 2020





AGENDA





Paycheck Protection Program and Health Care Enhancement Act



Guidance from SBA and Department of Treasury



Key questions that remain outstanding



Best Practices for PPP Borrowers



Questions

PPP Overview

- Featured relief program in CARES Act, enacted 3/27/20
- Originally \$349B loan program enabling financial institutions to make forgivable SBA loans to small businesses and other eligible borrowers
- CARES Act also created \$10B grant program under EIDL, operated directly by SBA
- By 4/17/20, both PPP and EIDL grant program had exhausted these initial appropriations





Paycheck Protection Program and Health Care Enhancement Act

- Enacted 4/24/20
- Appropriates additional \$310B for PPP loans
 - \$60B of this amount earmarked for smaller lending institutions, including community development financial institutions, minority depository institutions and credit unions
 - SBA resumed accepting PPP loan applications at on 4/27
 - Approved lenders to resume processing applications previously submitted, as well as new applications, and to resume disbursing funds
- Appropriates additional \$10M for EIDL grants





SBA—PPP Interim Final Rules

- Intent of CARES Act is that SBA provide relief to small businesses expeditiously during temporary period of economic dislocation caused by the coronavirus
 - Delegates authority to lenders
 - Streamlines requirements of regular Section 7(a) lending program
- Recognizes the Act's "overarching purpose" of keeping workers paid and employed





SBA—PPP Interim Final Rules, cont.

- Not more than 25% of loan forgiveness amount may be attributable to non-payroll costs
- At least 75% of PPP loan proceeds (the equivalent to 8 weeks of payroll) must be used for payroll costs
 - Under the section entitled, "How can PPP loans be used?"
 - Appears to apply regardless of loan forgiveness
- If PPP loan funds are misused, SBA will require repayment
- Borrowers who knowingly use the funds for unauthorized purposes will be subject to additional liability such as charges for fraud





SBA—PPP Interim Final Rules, cont.

- If you received EIDL loan from 1/31/20—4/3/20, you can still apply for PPP loan
- If EIDL loan was used for payroll costs, PPP loan must be used to refinance EIDL loan (and amount of EIDL loan counts toward percentage of proceeds used toward payroll)
- Proceeds from EIDL advance (up to \$10,000) will be deducted from loan forgiveness amount on PPP loan





SBA Guidance—PPP Loans FAQs

- Definition of "payroll costs"
 - Computed on "gross" basis, without regard to federal taxes imposed/withheld (but employer's share of payroll taxes are excluded)
 - Includes costs for employee vacation, parental, family, medical and sick leave (except qualified leave for which payroll tax credit allowed under FFCRA)
 - Payments to independent contractors/sole proprietors should not be included
 - Exclusion of compensation in excess of \$100,000 annual salary applies only to cash compensation—not to non-cash benefits
- May use payroll costs for previous 12 months or calendar year 2019 to determine maximum loan amount (special rules apply to seasonal businesses or applicants not in business from 2/15/19 – 6/30/19)





SBA Guidance—PPP Loans FAQs, cont.

- Borrowers/lenders may rely on the laws, rules and guidance available at the time of a previous loan application
- PPP requires certification that "[c]urrent economic uncertainty makes this loan request necessary to support the ongoing operations of the Applicant"
 - Must be made in good faith, taking into account current business activity and access to other source of liquidity
 - Unlikely that public company with substantial market value/access to capital
 markets will be able to make certification in good faith and should be prepared
 to demonstrate to SBA, upon request, basis for certification
 - If you applied before 4/23/20 and repay loan in full by 5/7/20, you will be deemed by SBA to have made the required certification in good faith





SBA Guidance—FAQs—Calculating Maximum Loan Amounts

- Based on types of business entities:
 - Self-employed, with no employees
 - Self-employed, with employees
 - Partnerships
 - S corporations and C corporations
- LLC owners should follow instructions related to their filing situations, e.g., whether they file as sole proprietor, partnership, or corporation





- How much of my loan will be forgiven? Up to the full principal amount of the loan and any accrued interest.
- You will owe money when your loan is due if you use the loan amount for anything other than payroll costs, mortgage interest, rent, and utilities payments ovér the 8 weeks after first disbursement of loan proceeds.
 - Not more than 25% of the forgiven amount may be for non-payroll costs
 - Any EIDL advance will be deducted from forgiveness amount
- You will also owe money if you do not maintain your staff and payroll.
 - Number of Staff: Your loan forgiveness will be reduced if you decrease your full-time employee headcount.
 - Level of Payroll: Your loan forgiveness will also be reduced if you decrease salaries and wages by more than 25% for any employee that made less than \$100,000 annualized in 2019.
- Re-Hiring: You have until June 30, 2020 to restore your full-time employment and salary levels for changes made between 2/15/20—4/26/20.



- How can I request loan forgiveness? You can submit a request to the lender that is servicing the loan. Required documentation will include:
 - Documents verifying the number of FTE equivalent employees on payroll and pay rates for relevant time periods
 - Payroll tax filings reported to the IRS, and
 - State income, payroll, and unemployment insurance filings
 - Documentation, including cancelled checks, payment receipts, transcripts of accounts, or other documents verifying payments on covered mortgage interest obligations, lease obligations, and utility payments
- You must certify that the documents are true and that you used the forgiveness amount to keep employees and make eligible mortgage interest, rent, and utility payments
- The lender must make a decision on the forgiveness within 60 days





- What terms apply to any loan amount that is not forgiven? The principal amount of the PPP loan and any accrued interest that is not forgiven will continue as a loan on its original terms, including:
 - Maturity date of two years from disbursement
 - Payments deferred for six months (although interest accrues)
 - Interest rate of 1% per annum
 - No prepayment penalty (prior notice of prepayment may be required If loan has been sold on secondary market)



- How will PPP loan forgiveness be treated for tax purposes? The CARES Act provides:
 - Forgiven amount of a PPP loan will be considered a cancelled indebtedness
 - For purposes of the Internal Revenue Code, any amount which (but for this subsection) would be includible in a borrower's gross income by reason of forgiveness shall be excluded from gross income
- State tax treatment of loan forgiveness may vary depending on whether state laws incorporate provisions that automatically bring their tax codes into conformity with IRC





Key PPP questions remain unanswered

- Will the 8-week period be extended or modified to account for businesses closed due to stay at home orders or for other reasons?
- What does the phrase "costs incurred and payments made" mean?
 - Must a cost be incurred and paid during the 8-week period to be eligible for loan forgiveness?
 - Are costs eligible for forgiveness if they are (i) incurred prior to and paid during the covered period or (ii) incurred during and paid after the covered period?
- How is "rent" defined?
 - Does this include common area maintenance or other fees included in lease agreements?
 - Is "rent" limited to the lease of real property?





Key PPP questions remain unanswered

- What is a "full-time equivalent" employee? How will furloughed employees, employees on reduced schedule, employees on paid leave, or employees who have voluntarily resigned or refuse to come back to work be treated?
- May the borrower deduct from taxable income the business expenses that were funded by the forgiven loan?
- The CARES Act stated that, no later than 30 days after its enactment, the SBA was to provide guidance and regulations regarding the loan forgiveness provisions. The Interim Final Rule reiterated that additional guidance on loan forgiveness will be forthcoming. Will further guidance be provided and, if so, when?



Best practices for PPP borrowers

- Carefully review the required certifications and ensure each element passes the "good faith" standard
 - Focus on how the current economic uncertainty makes the loan request necessary to support ongoing operations given your:
 - Current business activity
 - Access to other liquidity
 - Document your good faith basis for making each of the required certifications
- Consider returning funds by May 8th if circumstances no longer justify





Best practices for PPP borrowers, cont.

- Keep detailed records documenting use of PPP proceeds beginning on day one of the 8-week covered period (after disbursement)
 - Insist on receipts
 - Create organized system for document storage
- Establish tracking system to record use of PPP proceeds
 - Track payroll and other costs based on both costs incurred and costs paid
- Communicate with your lender to be sure you understand:
 - Expected loan forgiveness amount
 - Process for applying for loan forgiveness





Best practices for PPP borrowers, cont.

- Consider depositing PPP loan proceeds in separate bank account
- Be mindful of allowable uses of PPP loan proceeds even if you don't intend to seek loan forgiveness
- Designate one or more employees who'll be responsible for tracking and documenting use of PPP proceeds
- Ensure the designated personnel are properly trained on CARES Act and lender requirements
- Consult with your accountants and tax advisors on PPP implications
- Stay tuned for additional guidance from SBA and IRS









